

# ORDER



**Orders**  
**Order / Rev:** 168029  
**Alt Order #:**  
**Product Desc:** Martin Heinrich 10/2-10/7 additional orde  
**Estimate:** 12261  
**Flight Dates:** 10/02/12 - 10/07/12  
**Original Date / Rev:** 10/01/12 / 10/01/12  
**Order Type:** GENERAL

**KOB**

**Primary AE:** Olivia Lawrence  
**Sales Office:** KOB  
**Sales Region:** Local

**Agency**  
**Name:** Media Strategies & Research  
**Buying Contact:** Suzanne Lorimer  
**Billing Contact:**  
 1580 Lincoln St Ste 510  
 Denver, CO 80203-1507

**Billing Type:** Cash  
**Billing Calendar:** Broadcast  
**Billing Cycle:** EOM/EOC  
**Agency Commission:** 15%

**Advertiser**  
**Name:** Heinrich for Senate  
**Demographic:** A35+  
**Product Codes:** PL1  
**Priority:** 99  
**Revenue Codes:** AGY, POL, CAND

**New Business Thru:** 05/05/09  
**Order Separation:** 00:15:00  
**Advertiser External ID:**  
**Agency External ID:**

**Bill Plan**

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/01/12	10/07/12	35	\$8,035.00	\$6,829.75

**Totals**

Month	# Spots	Gross Amount	Net Amount	Rating
October 2012	35	\$8,035.00	\$6,829.75	0.00
<b>Totals</b>	<b>35</b>	<b>\$8,035.00</b>	<b>\$6,829.75</b>	<b>0.00</b>

**Account Executives**

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Olivia Lawrence			Start Of Order - End Of Order	100%

**Order Share**

	Share	Total
KOB	26%	\$8,035.00
Market	100%	\$30,903.85

**Competitive Share**

	Share	Total
CABLE	0%	\$0.00
KAPX	0%	\$0.00
KASA	9%	\$2,781.35
KASY	0%	\$0.00
KAZQ	0%	\$0.00
KBEI	0%	\$0.00
KBIM	0%	\$0.00
KCHF	0%	\$0.00
KENW	0%	\$0.00
KHFT	0%	\$0.00
KKTO	0%	\$0.00
KLUZ	0%	\$0.00
KNAT	0%	\$0.00
KNME	0%	\$0.00
KOAT	29%	\$8,962.12
KOBF	0%	\$0.00
KOBR	0%	\$0.00
KOCT	0%	\$0.00
KOFT	0%	\$0.00
KOVT	0%	\$0.00

KREZ	0%	\$0.00
KRPV	0%	\$0.00
KRQE	36%	\$11,125.38
KUPT	0%	\$0.00
KWBQ	0%	\$0.00
UNKWN	0%	\$0.00

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Advertiser: Heinrich for Senate  
Product Desc: Martin Heinrich 10/2-10/7 additional orde  
Estimate: 12261  
**KOB**

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	All	10/02/12	10/07/12	News 4 Today I 5a-530a News 4 Today I 5a-530a	CM	M-F 5a-530a --W----	:30	1	\$125.004		0.00	NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/01/12	10/07/12	--W----		1		\$125.00		0.00				
N 2	All	10/02/12	10/07/12	News 4 Today I 530a-6a News 4 Today I 530a-6a	CM	M-F 530a-6a -T--F--	:30	2	\$225.004		0.00	NM	2	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/01/12	10/07/12	-T--F--		2		\$225.00		0.00				
N 3	All	10/02/12	10/07/12	News 4 Today II 6a-7a News 4 Today II 6a-7a	CM	M-F 6a-7a --WTF--	:30	3	\$350.004		0.00	NM	3	\$1,050.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/01/12	10/07/12	--WTF--		3		\$350.00		0.00				
N 4	All	10/02/12	10/07/12	M-F Today Show M-F Today Show	CM	M-F 7a-9a -TWT---	:30	3	\$425.003		0.00	NM	3	\$1,275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/01/12	10/07/12	-TWT---		3		\$425.00		0.00				
N 5	All	10/02/12	10/07/12	Balloon Fiesta Coverage Balloon Fiesta Coverage	CM	Sa/Su 7a-9a -----SS	:30	2	\$150.007		0.00	NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/01/12	10/07/12	-----SS		2		\$150.00		0.00				
N 6	All	10/02/12	10/07/12	M-F Today Show III 10a M-F Today Show III 10a	CM	M-F 10a-11a ---T---	:30	1	\$125.004		0.00	NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/01/12	10/07/12	---T---		1		\$125.00		0.00				
N 7	All	10/02/12	10/07/12	News 4 @ Midday M-F News 4 @ Midday M-F	CM	M-F 12noon-1p ----F--	:30	1	\$75.006		0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/01/12	10/07/12	----F--		1		\$75.00		0.00				
N 8	All	10/02/12	10/07/12	Days Of Our Lives 1p Days Of Our Lives 1p	CM	M-F 1p-2p --W----	:30	1	\$125.006		0.00	NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/01/12	10/07/12	--W----		1		\$125.00		0.00				
N 9	All	10/02/12	10/07/12	Rachael Ray 2p Rachael Ray 2p	CM	M-F 2p-3p -T-----	:30	1	\$75.006		0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/01/12	10/07/12	-T-----		1		\$75.00		0.00				
N 10	All	10/02/12	10/07/12	The Insider 3p The Insider 3p	CM	M-F 3p-330p --WTF--	:30	3	\$125.004		0.00	NM	3	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/01/12	10/07/12	--WTF--		3		\$125.00		0.00				
N 11	All	10/02/12	10/07/12	Judge Judy-P/ DR 4p/ 430M Judy Judy-P/ DR 4p/ 430p	CM	M-F 4p-5p -TW-F--	:30	3	\$75.006		0.00	NM	3	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/01/12	10/07/12	-TW-F--		3		\$75.00		0.00				
N 12	All	10/02/12	10/07/12	News 4 @ 5p M-F News 4 @ 5p M-F	CM	M-F 5p-530p -T-T---	:30	2	\$325.004		0.00	NM	2	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/01/12	10/07/12	-T-T---		2		\$325.00		0.00				
N 13	All	10/02/12	10/07/12	News 4 @ 6p M-F News 4 @ 6p M-F	CM	M-F 6p-632p --W-F--	:30	2	\$300.006		0.00	NM	2	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/01/12	10/07/12	--W-F--		2		\$300.00		0.00				

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Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg Type	Spots	Amount
N 14	All	10/02/12	10/07/12	News 4 @ 630p M-F News 4 @ 630p M-F	CM	M-F 630p-7p -T-T---	:30	2	\$300.006		0.00 NM	2	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>			
Week: 10/01/12		10/01/12	10/07/12	-T-T---		2		\$300.00		0.00			
N 15	All	10/02/12	10/07/12	News 4 Special Sa 5p-530p News 4 Special Sa 5p-530p	CM	Sa 5p-530p -----S-	:30	1	\$150.006		0.00 NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>			
Week: 10/01/12		10/01/12	10/07/12	-----S-		1		\$150.00		0.00			
N 16	All	10/02/12	10/07/12	Friday Prime A Friday Prime A	CM	F 7p-8p ----F--	:30	1	\$600.004		0.00 NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>			
Week: 10/01/12		10/01/12	10/07/12	----F--		1		\$600.00		0.00			
N 17	All	10/02/12	10/07/12	Saturday Prime C Saturday Prime C	CM	Sa 9p-10p -----S-	:30	1	\$250.006		0.00 NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>			
Week: 10/01/12		10/01/12	10/07/12	-----S-		1		\$250.00		0.00			
N 18	All	10/02/12	10/07/12	News 4 @ 10p M-F News 4 @ 10p M-F	CM	M-F 10p-1035p -T-T---	:30	2	\$400.006		0.00 NM	2	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>			
Week: 10/01/12		10/01/12	10/07/12	-T-T---		2		\$400.00		0.00			
N 19	All	10/02/12	10/07/12	The Tonight Show The Tonight Show	CM	M-Th 1035p-1135p--W----	:30	1	\$75.006		0.00 NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>			
Week: 10/01/12		10/01/12	10/07/12	--W----		1		\$75.00		0.00			
N 20	All	10/02/12	10/07/12	Access Hollywood Late PM Access Hollywood Late PM	CM	M-Th 1135p-1207a-T--F--	:30	2	\$55.006		0.00 NM	2	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>			
Week: 10/01/12		10/01/12	10/07/12	-T--F--		2		\$55.00		0.00			
											Totals	35	\$8,035.00

\*Tax 1 Note: ABQ 7%.